

Behavioural Leadership

An online course for increasing workplace effectiveness & efficiency

This course will teach skills to make leaders more effective and efficient at work. It is aimed at anyone who wants to influence others to deliver desired outcomes. It is particularly beneficial for people with a line management responsibility.



“The behavioural leadership course structure was effective and made it easy to explore how to improve your working environment. It was extremely valuable to meet people from different backgrounds and experiences and share knowledge, advice and learning. I would recommend this course to all organisational leaders.”

- Andy Duggins, Project Director - HS2, Atkins

Outputs for course attendees will include:

1. An introduction to the science of human behaviour: Understand why people do the things they do.
2. Learn a framework for relationship management that can be applied to all areas of business: Clients, customers, suppliers, peers and direct reports.
3. Delegation and coaching skills: Learn and practice techniques to delegate effectively and coaching skills to build confidence that direct reports will complete tasks delegated to them.
4. Enhance leadership skills by applying an understanding of workplace behaviours to see measurable changes, and learn tools and techniques that will improve vital communication skills.
5. Use the learning to better understand clients' and customers' needs and drivers, and how to manage conflict constructively in key relationships, both internal and external.

Course Structure

- This course will be delivered using Zoom
- It will be facilitated by two behavioural consultants
- There will be a maximum of 16 participants on each course
- There will be eight weekly sessions
- Each session will take place over two hours
- Each week, participants will complete coursework which should require around 1 hour to complete
- Online coaching will be available on-demand for the participants over the 8-week course duration

Course fee: £1195 per person (excl. VAT)

For more information,
contact Lynn on 07776 197 417
or email: lynn@hollin.co.uk

